

Social Media Basics for small Business Presented by:

Stacey McCormack Musimack MARKETING



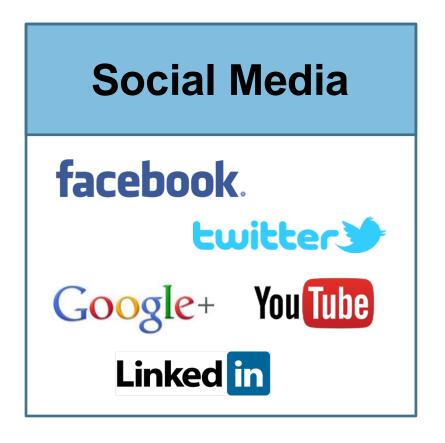
Agenda

- 1. Leverage **FREE** online marketing opportunities for your small business.
- 2. Establish a **professional and engaging** online presence for your brand.
- **3. Enhance SEO** and improve your company's online visibility.



Free Online Marketing Opportunities

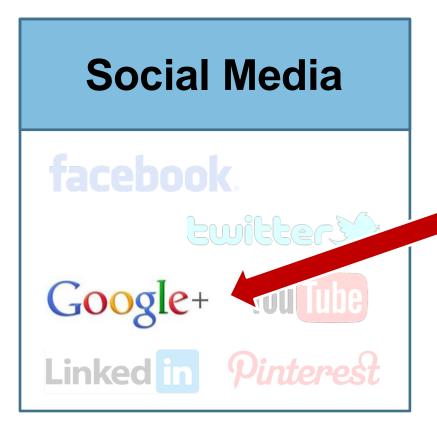
Two Categories:





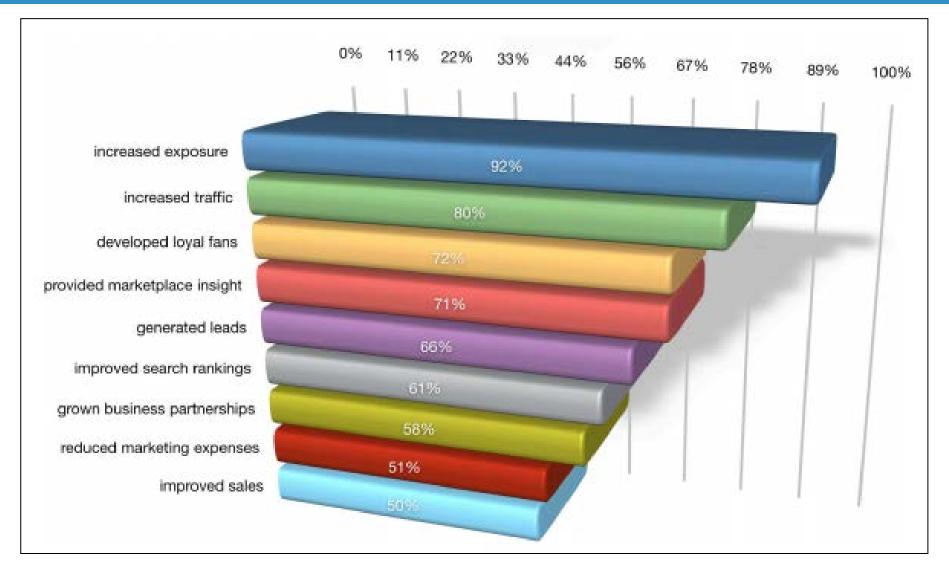
Free Online Marketing Opportunities

Two Categories:





Business Value of Social Media



3 Undeniable Principles

Customer Service is the New Marketing

3 Undeniable Principles Entrepreneurs Can't Afford to Miss

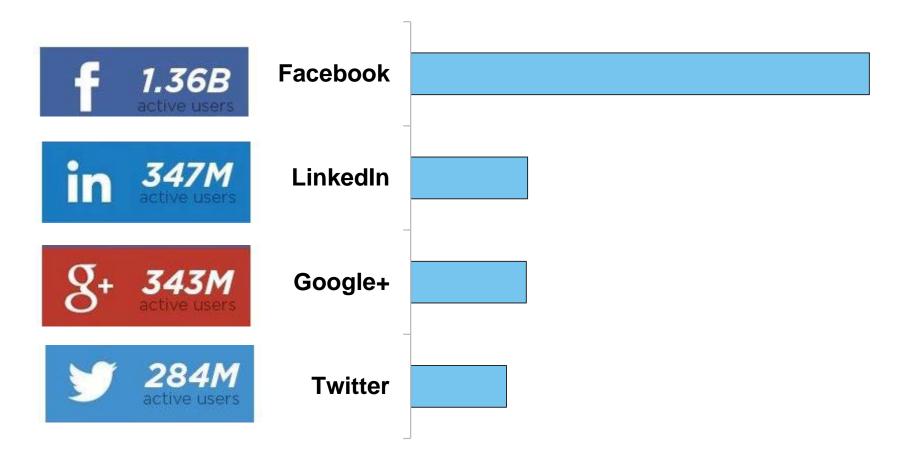
- 1. Experience trumps price
- 2. Customers love to talk
- 3. Social media turns up the volume
- Michael Hyatt, Author, Speaker



Facebook Business Page



Social Media: Active Users



Cover Photo





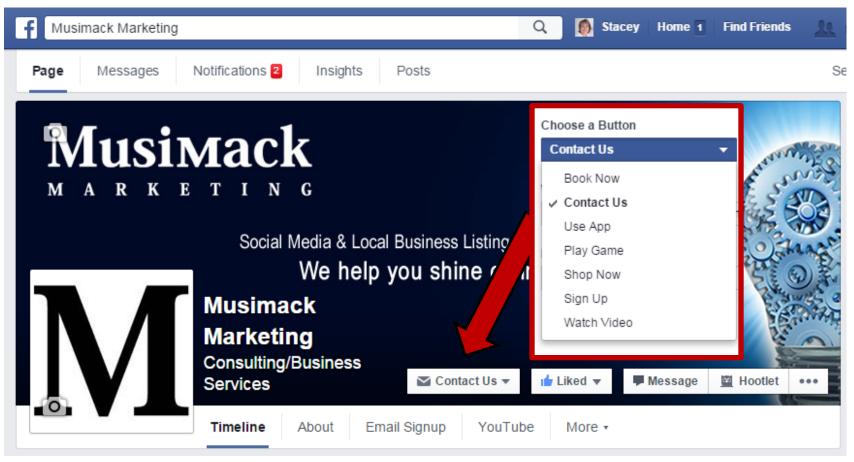
Profile Picture





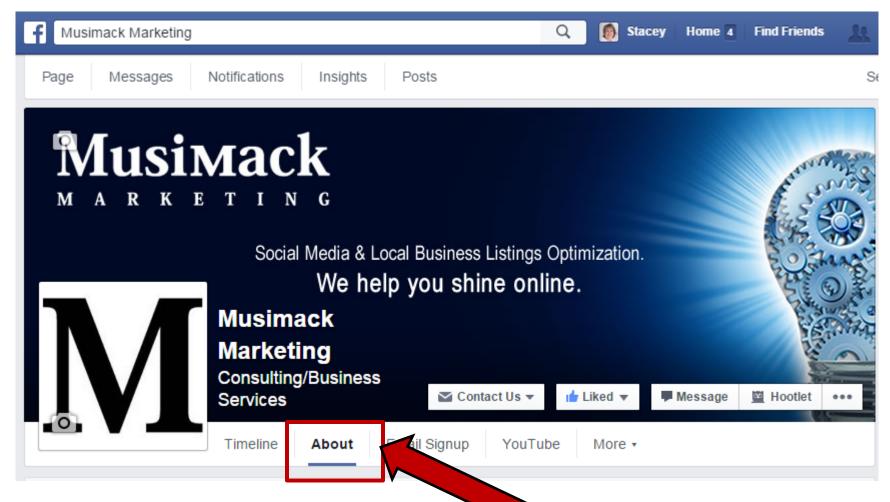
Call to Action





About Section





About Section



- Business Category
- Business Name
- Address
- Short Description (155 characters)
- Long Description
- Products / Services
- Phone Number
- Email address
- Website address

About Musimack Marketing		
ge Info	PAGE INFO	
age Owners	Category	Companies & Organizations : Consulting/Business Services
	Name	Muslmack Marketing
	Facebook Web Address	www.facebook.com/muslmackmarketing
	Start Info	Joined Facebook
	Address	Tigard, Oregon
	Short Description	We help your business shine online with social media.
	Impressum	Input Impressum for your Page
	Long Description	At Musimack Marketing, our mission is to create a professional and engaging online presence for your business. We work with See More
	Mission	+ Enter mission
	Founded	2013
	Awards	+ Enter awards
	Products	Signature 65-Point Social Media Audit Social Media Setup & Optimization Local Business Listings Setup & Optimization
	Phone	503-737-4470
	Email	stacey@muslmackmarketing.com
	Website	http://www.muslmack.mark.eting.com/

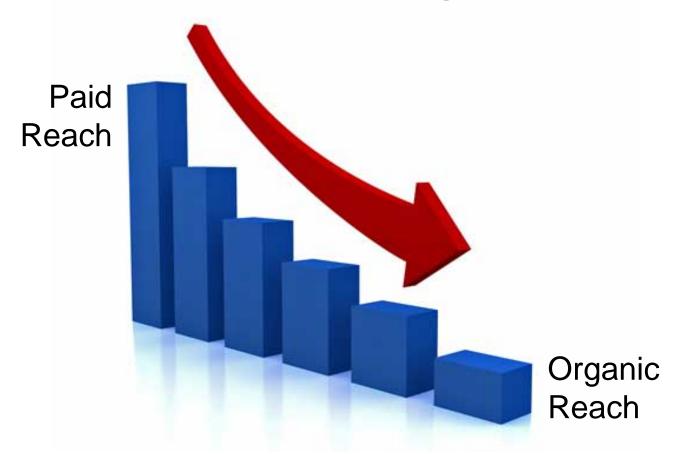
Invite Friends



Declining Organic Reach



Business Page



The Power of Native Video



- Higher priority in news feed.
- Native video can achieve 5x-10x greater reach than any other type of post.
- Autoplay feature is hard to ignore in the news feed.



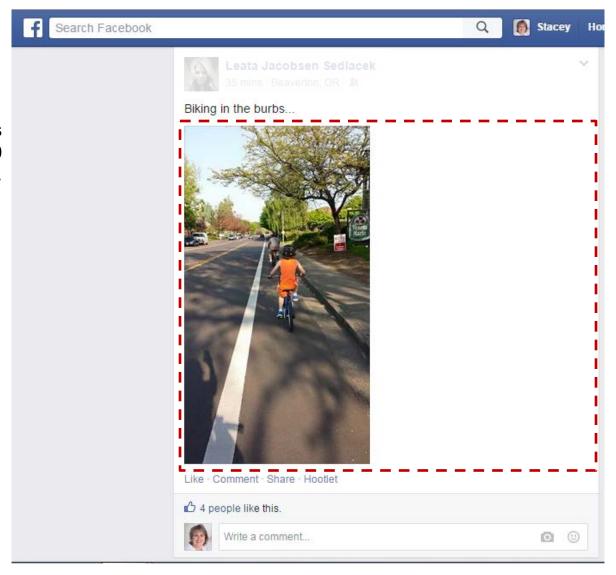
Horizontal Camera Orientation



Always use a **horizontal** camera orientation for any photos or videos posted to social media.

Vertical Camera Angle

Ideally, photos should be 470x470 pixels.



Vertical vs. Horizontal Image





Vertical Horizontal



Portland's can't-miss bike events of the year to come.



Portland Bike Events 2015

May 8, June 12, etc. Midnight Mystery Ride Second Friday of every month. midnightmysteryride.wordpress.com. The Midnight Mystery Ride enjoys its...

WWEEK.COM

Like Comment Share Hootlet - 20 □ 3 Ø 1



Increase Engagement



Best Practices:

- Include image
- Include link
- Include video
- Strive for "thumb-stopper" content
- Be useful; Create timely, relevant content
- Answer questions people ask all the time
- Reuse/repurpose content
- Use storytelling; be relatable
- Be human; be authentic



"I've learned that people will forget what you said, people will forget what you did, but people will never forget how you made them feel."



Twitter



Quick Facts



- 20% of Americans have a Twitter account
- Average user follows 5 or more businesses
- 37% will buy from a brand they follow
- 30% of small businesses are NOT on Twitter









If only Bradley's arm was longer. Best photo ever. #oscars pic.twitter.com/C9U5NOtGap

♠ Reply t3 Retweet ★ Favorite *** More



FAVORITES













Flag media







Power out? No problem. pic.twitter.com/dnQ7pOgC

♣ Reply t3 Retweet ★ Favorite *** More



15,855 6,411













5:48 PM - 3 Feb 2013

Plag media

Need to Know



• Text: 140 Characters

• Video: 30 seconds

 Google now has access to Twitter's "firehose" (SEO factor)





Twitter: Header Photo





Twitter: Profile Photo





Twitter: Company Info





Bio: 160 characters; Follow us for . . .

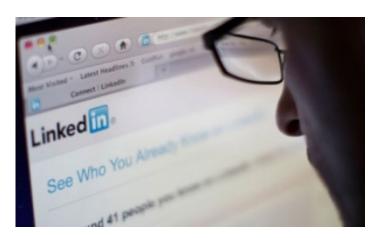
LinkedIn



Need to Know

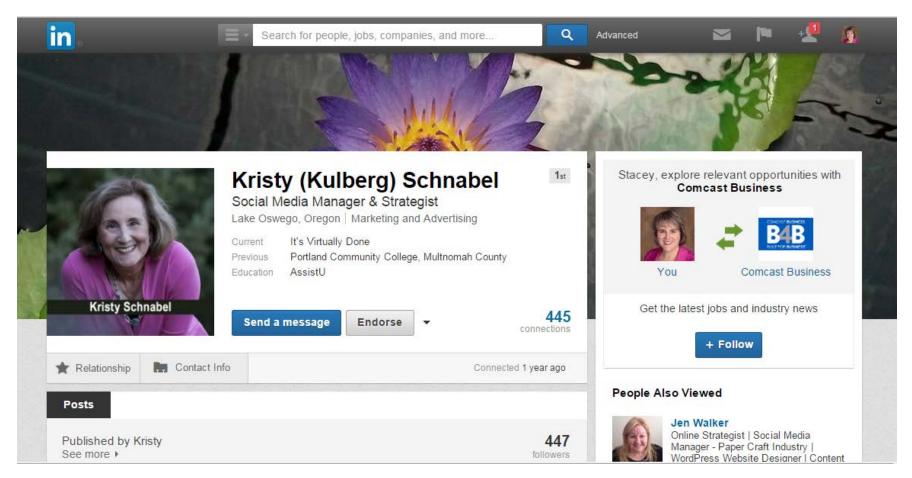


- Business-minded social network; professional tone
- 79% are Adults 35+
- Personal Profile
- Company Page
- Have a presence when prospects research your business; Be seen as authoritative and legitimate

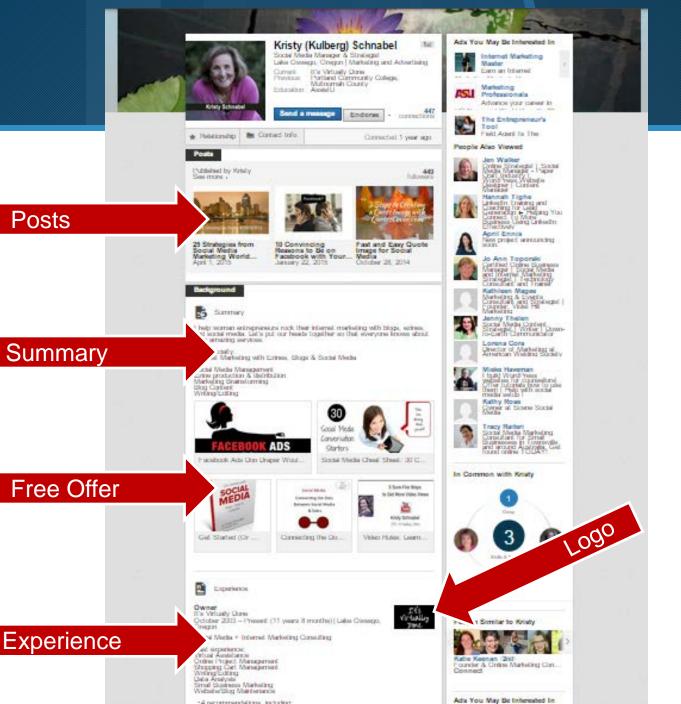


LinkedIn Personal Profile





More than an online resume; interactive business card



Posts

LinkedIn Company Page





Kristy Schnabel of It's Virtually Done is a social media & online marketing strategist who helps entrepreneurs with quick & easy social media strategies to boost their business.

Description

Banner

Certified Social Media Manager, she helps solo-entrepreneurs make a big splash with their online ling with blogs, ezines, and a social media strategy that builds her client's lists.

ry loves creating sharable social media content that builds a community, engages them and makes them eager for more. She has a knack for making the complex simple and loves sharing what she's learned.

Contact:

Kristy Schnabel 503-638-0853

kristy@itsvirtuallydone.com see less

Ezines, Blogs, Social Media Content, Facebook Advertising

Website

Specialties

http://www.itsvirtuallydone.com

Industry

Company Size

Marketing and Advertising

Headquarters

15875 Boones Ferry Rd. #2194 Lake Myself Only Oswego, OR 97035 United States

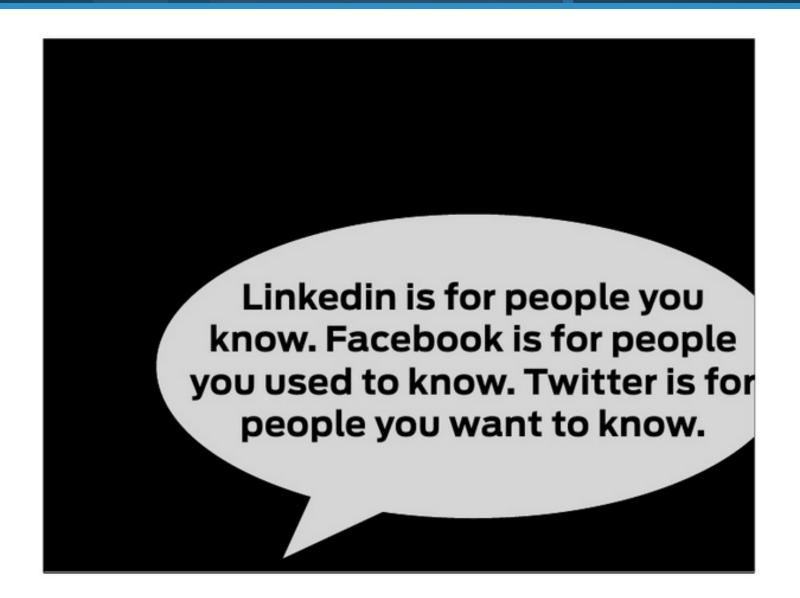
Contact Info

Sole Proprietorship

Founded

2003

Social Media Connections



Hootsuite for Scheduling











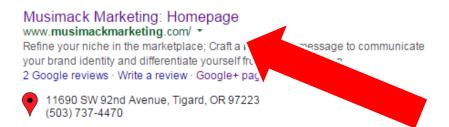
Google maps

Audit Your Google Status





Locate Your Website Listing



Musimack Marketing | LinkedIn

https://www.linkedin.com/company/musimack-marketing LinkedIn Learn about working at Musimack Marketing. Join LinkedIn today for free. See who you know at Musimack Marketing, leverage your professional network, and ...

SEMpdx | Member | Musimack Marketing

www.sempdx.org/amember/directory/index/4147b8646473 *

At **Musimack Marketing**, our mission is to create a professional and engaging online presence for your business. We work with you to establish a compelling and ...

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Specialties: At **Musimack Marketing**, our mission is to create a professional and engaging online presence for your business. We work with you to establish a ...



Feedback

#1 - Google+ Business Page



Musimack Marketing: Homepage www.musimackmarketing.com/ *

Refine your niche in the marketplace; Craft a marketing message to communicate your brand identity and differentiate yourself from the competition.

2 Google reviews · Write a review · Google+ page



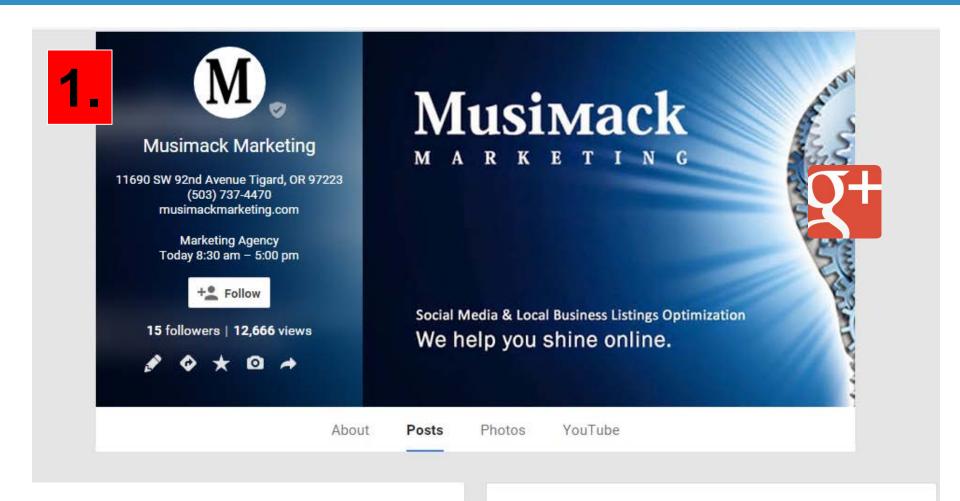
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Musimack Marketing | LinkedIn

https://www.linkedin.com/company/musimack-marketing LinkedIn Learn about working at Musimack Marketing. Join LinkedIn today for free. See who you know at Musimack Marketing, leverage your professional network, and ...

SEMpdx | Member | Musimack Marketing www.sempdx.org/amember/directory/index/4147b8646473 * At Musimack Marketing, our mission is to create a professional and engaging online

#1 – Google+ Business Page





#Marketing

#2 - Google My Business Listing

Musimack Marketing: Homepage www.musimackmarketing.com/ •

Refine your niche in the marketplace; Craft a **marketing** message to communicate your brand identity and differentiate yourself from the competition.

2 Google reviews · Write a review · Google+ page

2.



SEMpdx | Member | Musimack Marketing www.sempdx.org/amember/directory/index/4147b8646473 *
At Musimack Marketing, our mission is to create a professional and engaging online

#3 - Google Map Listing

Musimack Marketing

www.musimackmarketing.com/ -

Communicate your marketing message in an effective way. Generate increased awareness for your brand, BRANDING, Refine your niche in the marketplace; Craft a marketing message to ... 11690 SW 92nd Ave. Tigard, OR 97223 503-737-.

2 Google reviews · Write a review · Google+ page

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JK | Yelp

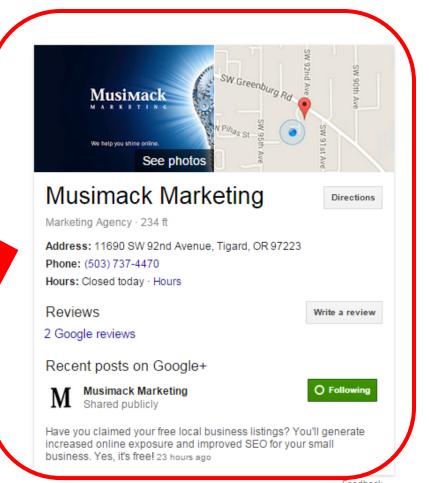
www.yelp.com > Professional Services > Marketing > Specialties: At Musimack Marketing, our mission is to create a professional and engaging online presence for your ... 11690 SW 92nd Ave, Tigard, OR 97223.

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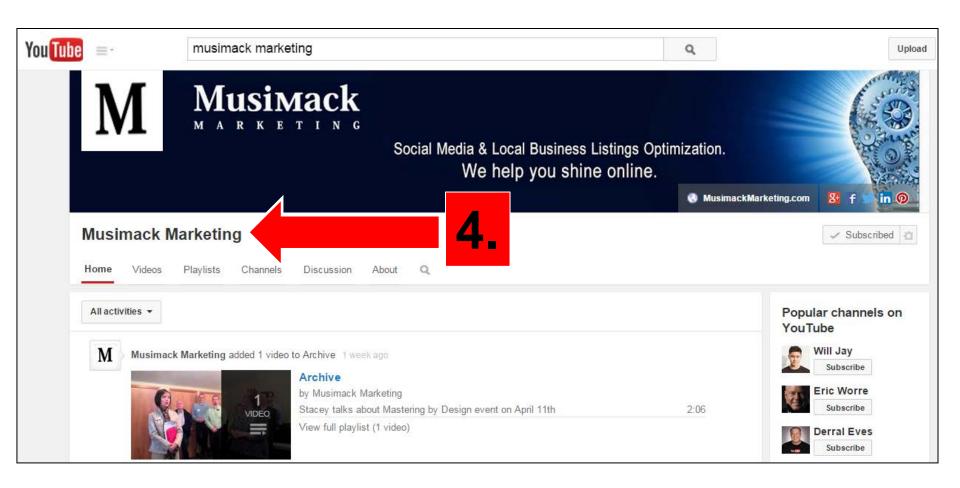
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www.yellowpages.com/tigard.../musimack-marketing-4...
Yellowpages.com Get reviews, hours, directions, counons and more for Musimack Marketing at 11690.



#4 – YouTube





- Video sharing channel, owned by Google
- #2 search engine

- Share original and curated videos
- Need not be professionally produced

#4 - YouTube on Google+













Google maps

Optimize Your Free Marketing Options First

FREE



PAID ADVERTISING



First Second

Make a Big Impression!

With a bit of online marketing savvy, even small businesses can make a big impression!



Thank You!



Questions?

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